

# IT Infrastructure Solutions

**ETHICS, INTEGRITY , ACCOUNTABILITY**

SINCE 1999



# We are

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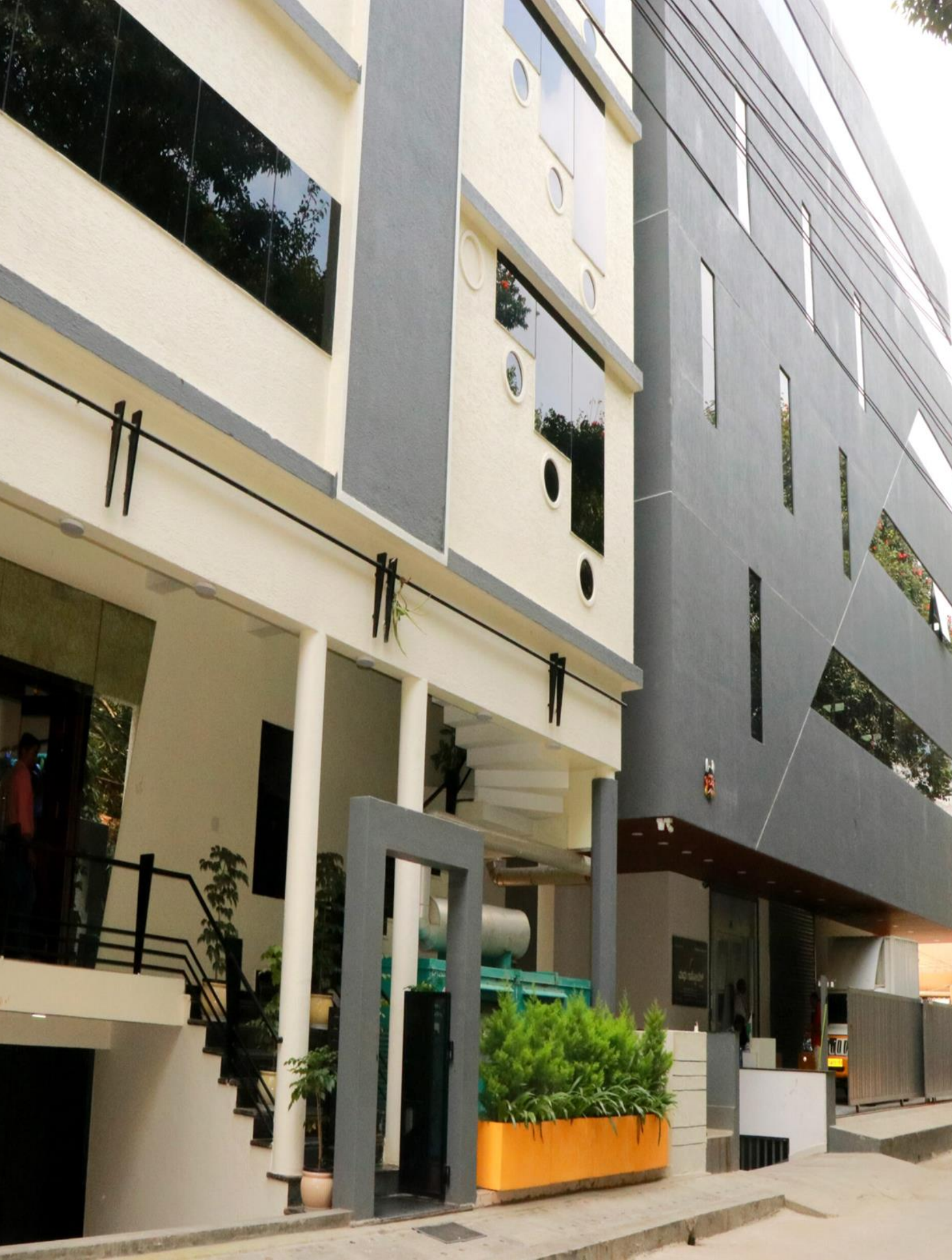


We take privilege in introducing ourselves as a diverse IT services Company started by technocrats who have served IT Industry for several years.

**Founded in 1999** with registered office at Domlur, Bangalore, we have traversed an enriching journey of more than two decades and has emerged as one of most preferred IT Infrastructure Solution provider for many Small & Medium Businesses to Blue Chip companies.

Driven by a customer-oriented approach with focus on absolute standards of operational excellence has enabled us to understand businesses, technology and operational elements in great detail. We have extensive experience in delivering high-quality IT Infrastructure services for all kinds of verticals and technology environments.

Our highly committed and skilled set of professionals will add value by proposing technically superior and commercially competitive solutions. We aim to be one of the best and preferred IT Services provider in the industry by ensuring the team has the right attitude, commitment and skill to deliver the services you want. We are confident to position ourselves as **'One Stop Enterprise Solutions Provider'**



Having registered office in silicon valley of India – Bangalore, with total office space of 34500+ Sq Ft housed in 2 buildings with modern-day infrastructure, amenities and connectivity to ensure a comfortable, happy work culture for our team members.

We combine world-class technology with infrastructure, Focusing on workflow and scalability to take business to the next level. We have dedicated departments for different business activities such as Business Relations, Accounts & finance, Technical Support, Logistics, Stores, Approvals and other support departments housed in different building and levels. Our internal communication mechanisms are well-defined and perfect to create a synergy between departments with relevant information flow and document transfer. Our Cloud based ERP system ensures the entire organization in managing and maintaining day-to-day activities with a transparent view of orders, their progress and stage wise status.

Aimed at adding value to your business, we have collaborations with IT service providers and partnered with several other key companies to ensure our valued customers are served across the nation



## Vision

To be a **Recognised** as **Preferred Brand**  
through our offerings

To make people associated with us be  
delighted with our offerings and to cherish  
our long-term association



## Mission

# Our Core Values

1

**Take Initiative** Be proactive, challenge each other, take risks and adapt.

2

**Be Passionate** Care about your work and take pride in what you do.

3

**Value Teamwork** Approach problems with a "we over me" mentality.

4

**Ensure Growth** Learn and evolve personally, professionally, as a team & as a firm.

5

**Integrity** Be consistent in whatever we are doing based on the moral value "We act with integrity in all we do"

6

**Accountability** We take ownership of our work and promptly correct mistakes to the greatest extent possible.

7

**Ethics** We believe in knowing the difference between right and wrong and choosing to do what is right always.

8

**Respect** We ensure employees respect the people and business irrespective of businesses.

9

**Have Fun** create a positive work space and build strong relationships.

# Our offerings

## IT Products

Desktops, Laptops, Servers, Workstations, Switches, Firewalls, Tablets, Printers, Scanners, Cables & Convertors.



## Opex

- Rentals
- Leasing
- Lease to own

## Capex

- New Used
- Open Box
- Long Credit
- Differed Payment

## Services

- IT Infrastructure Maintenance
- Networking services.
- Technical Manpower outsourcing

# Core Competencies

- IT Infrastructure Solutions:**

Offering robust and scalable IT infrastructure services to businesses of all sizes, enabling seamless and efficient operations.

- Technical Expertise:**

A team of skilled professionals with in-depth knowledge of technology environments, delivering superior solutions that align with client objectives.

- Customized Solutions:**

Providing tailored solutions that address the unique operational and technological needs of diverse verticals and industries.

- Operational Excellence:**

Ensuring high-quality, reliable, and cost-effective services through a focus on best practices and continuous improvement.



# Rentals & Leasing



We set ourselves apart from others in this too crowded business by offering quality products and most importantly the service in time, every time. We Rent all IT products for any period, be it for a day or for couple of years, we always invest on latest equipment's which are accepted and approved by fortune 500 companies. We being partners for Microsoft offer legal software's at minimal cost even for the shortest duration. Our core strength is support and that is what has made us successful today.

## Our USPs

- ✓ Availability of latest and similar model in huge quantities (in 1000's).
- ✓ PAN India support.
- ✓ Ability and eagerness to support even 1 day order of any IT products.
- ✓ Tracking, billing and support Systems in place to trace assets and support.
- ✓ Serving from Small to blue chip companies since 1999

Rental Offerings

**LTLS, LTRS, LTES, LTLO**

**Laptops** - Apple, Dell, HP, Acer & Lenovo | **Desktops** - Dell, Acer, HP & Lenovo | **Servers** - Dell, HP & Lenovo | **Storage** - Netgear | **Projectors** - Acer, Benq, Panasonic | **Printers** - HP & Canon



We help achieve greater savings to our customers by creating a firm partnership with Manufacturers and by doing proactive purchasing decisions.

We have "Never Say No" policy for any IT products, you name it and we get it.

We also offer outdated, unused and unboxed CERTIFIED products in bulk quantity which is cost effective and give peace of mind to customers. We follow stringent processes that are proven through documentation and rigorous downstream audits.

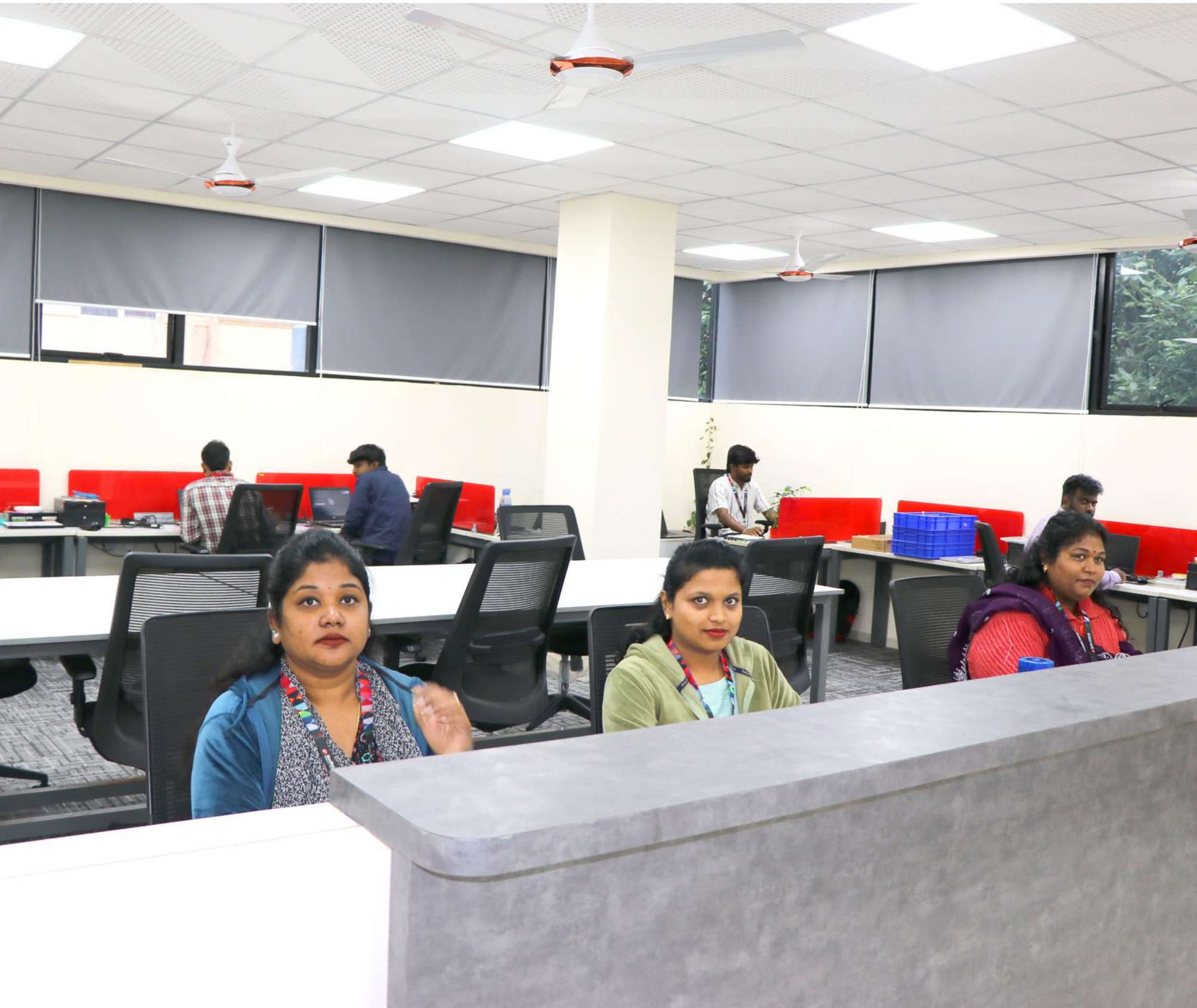
Laptops | Desktops | **Intel Servers** | Storage | Networking Active and Passive | *Firewall and UTM* | **Peripherals** | Accessories | **Apple Products** | Mobile devices | Consumables | Antivirus | Packaged **Software's - Microsoft, Adobe, Autodesk etc** | UPS & inverters | **Televisions** | **Display walls and professional displays** | Projectors

Dell - Gold Partner  
Lenovo - Business Partner  
HP - Reseller  
Acer - Reseller  
Microsoft - Reseller

# Sales



# Services & Solutions



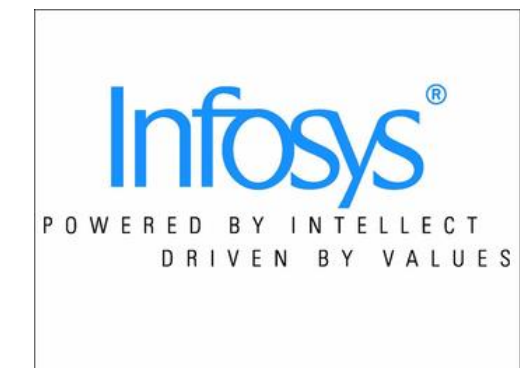
Madhu Infotech's service division providing services to small, medium and large enterprises. From Call Logging to Call tracking to inventory management we have systems in place that are on par with the industry standards.

Prompt response, thorough subject knowledge, ample spares support & providing cost-effective solutions have made us enjoy the benefits of existing clientele and earned a good name for our services.

Our team has the expertise and the understanding of what is required to deliver quality and reliable services.

**IT Remote Support** | **Onsite Support** | **Networking** | **Data Recovery** | IT Staffing Services | **Wireless Solutions** | **Backup solutions** | Facility Management services | IT Infrastructure Maintenance

# Few of our Esteem Customers



# Reach us

Madhu Infotech  
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Karnataka  
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Domlur  
flyover

Domlur, Inner Ring Road

I st Main  
Royal Orchid Hotel

Madhu Infotech

GOLF

GOLF

GOLF

GOLF

**Embassy Golf Links**  
Tech Park  
IBM, Dell, Fidelity  
MacAfee, Hyatt hotel,  
Microsoft

# Thank you!

